

# Argo International Corporation Selects Net Access For Its Primary Data Center Services

All Critical IT Infrastructure Moved to Improve Availability, Redundancy and Uptime, While Reducing Total Cost of Ownership

**CEDAR KNOLLS, N.J. [June 9, 2014]** – Net Access, a leading colocation, cloud and managed services provider announced today that Argo International Corporation, the premier global stocking distributor new units and spare parts for motors, drives, controls and pumps to the worldwide industrial marketplace, selected Net Access as the primary data center provider for its core business systems, and critical IT infrastructure.

"Prior to selecting Net Access, we operated our own on-site infrastructure for a number of years," said Franz Kistner, VP IT, Argo International Corporation. "Although initially serviceable, the business had expanded to more than 10 locations worldwide with 24x7 IT service availability needs and multiple primary and secondary business systems, making the previous setup impractical."

"We selected Net Access based on their capabilities and location -- being far enough from New York City for geographic redundancy, yet close enough in the event we needed to maintain our servers. In addition, up time has improved and the total cost of ownership for our applications has dropped significantly," continued Mr. Kistner. "Most importantly, since deploying in Net Access' facility, I have not had to worry that the power issues we experienced previously will be repeated."

"We are very pleased that Argo International Corporation selected Net Access as their primary data center provider," commented Steve Callahan, SVP Sales and Marketing, Net Access. "Our customers clearly benefit from improved business systems uptime provided by our three classes of redundant power infrastructure and on-site 24x7 technical hands."

Argo International Corporation relocated all their physical IT server systems infrastructure, supporting every business application, to Net Access' <u>Parsippany II</u> Data Center in New Jersey, approximately 30 miles from New York City, with limited down time.

Parsipanny II is a 50,000 square foot, high density facility, expanding to 120,000 square feet in second half 2014, with 2 (n+1) redundant power systems offering 20Kw per rack and access to multiple carrier networks. Backed by one hundred percent uptime SLA and 24x7 technical hands, Net Access data centers are ideally suited to customers like Argo International Corporation requiring increased up time, geographic redundancy and remote on-site support.



## 9 Wing Drive, Cedar Knolls, New Jersey 07927 1(800) NET-ME-36 (973) 590-5000

Come visit Net Access at Cloud Expo 2014, June 10-12 at the Javits Center NY, NY, Booth # 244. http://www.cloudcomputingexpo.com/

### **About Argo International Corporation**

Argo International Corporation is the premier global stocking distributor of new units and spare parts for motors, drives, controls and pumps to the worldwide industrial marketplace. Founded in 1952, Argo International Corporation has 10 internationally distributed offices and seven strategically located warehouses carrying over \$4 million of stock servicing over 6000 customers worldwide. http://www.argointl.com/

#### **About Net Access**

Net Access is an industry leading provider of data center services delivering secure, reliable, and flexible colocation, cloud, network, and managed solutions to IT intensive businesses. Founded in 1995, Net Access' interconnected SSAE 16 audited and PCI DSS compliant data centers allow its customers to focus on their core strengths, without the need to operate the underlying infrastructure. Our team is made up of innovative, dedicated professionals that strive to provide outstanding service that aligns with our mantra, "taking care of the customer for life." Visit the company website at <a href="http://www.nac.net/">http://www.nac.net/</a> for more information.

#### **Media Contact**

Darryl S Brown VP Product Management & Marketing dbrown@corp.nac.net +1 973-590-5149